

Theory of Constraints: Introduction to TOC Way

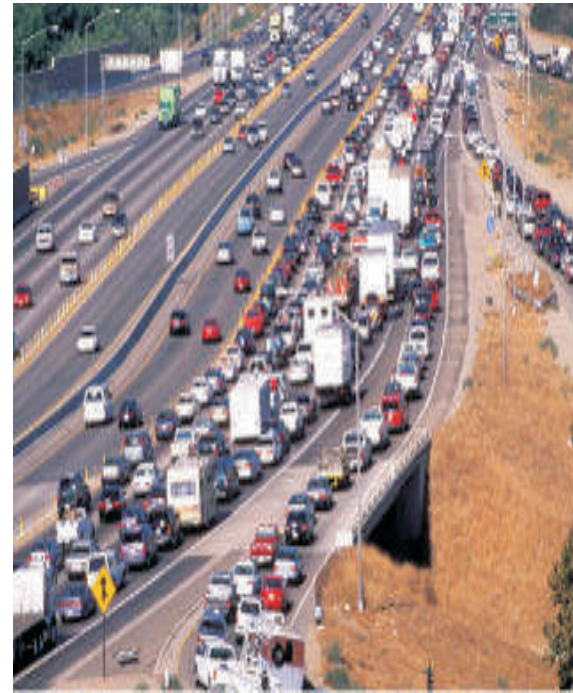
Organizations are often structured, measured, and managed in parts, rather than as a whole creating constraints that people may not be aware of. As a result the overall performance is lower than the expectations. Due to these constraints which seem to constantly shift from one place to another, organizations experience difficulties in securing or maintaining a strategic advantage in the marketplace, financial hardships, lack of collaboration between various functions and poor customer satisfaction. Once the barriers that block those parts from working together as an integrated system are removed, significant and sustainable improvement in each problem area is achievable.

The Theory of Constraints (TOC) is a management philosophy by Dr. Eli Goldratt, author of the book, 'The Goal' and several others that followed it. Organizations often try to improve their performance by utilizing all their resources as much as possible rather than focusing on what really prevents them from improving. TOC helps organizations in focusing on the constraints and thereby achieve goals in relatively short time.

Tata Management Training Centre and Goldratt Schools present a series of programmes based on TOC. The first programme in this series is the Introductory Programme on the TOC. This programme is for the decision makers of an organization.

This programme would cover the following topics over a period of three days.

- TOC Fundamentals
- Fundamental beliefs
- Flow and measurements
- 5 Focusing Steps
- Strategy and Tactics
- S & T Tree
- Thinking process and tools
- Layers of Resistance
- Decisive Competitive Edge
- Simplified Drum Buffer Rope and Made To Order
- Made To Availability and Supply Chain
- Project Management



Participants Profile

- CEOs with their leadership team.
- COOs/Business Leaders with their team.
- Decision Makers & Leaders of Operations.
- Heads of Functions with their teams
- Project Managers.

The programme objective is to introduce to TOC Thinking Process and to apply the TOC way in various areas. The programme is designed in a modular fashion of 1+2 Days. This would facilitate participation by the organization head with his team for the 1st day, while keeping the option of continuing for the next two days open. The rest of the participants can attend all 3 days.

Goldratt Schools (GS) is a part of Goldratt Group, a world-wide organisation established by Dr Eli Goldratt. Goldratt Schools brings broad-based expert knowledge of various areas like operations, supply chain management, finance & measurements, sales & marketing, managing people and various other areas. They have worked in diverse industries like manufacturing, financial services, health, projects etc.

Programme Faculty

The programme will be delivered by Mr. Philip Viljoen who is the Principal of Goldratt Schools for Africa and India and a successful implementer of all the TOC solutions. He is currently responsible for the development of external and internal TOC consultants for Goldratt Consulting as well as offering Goldratt Schools programme. He has worked with clients across diverse industries and locations to implement TOC since 1993. In India he educated internal TOC consultants for Tata Steel.

He conceptualized and implemented the one year programme "Managing the TOC way" in South Africa in 2009

He attained the degrees Hons. B Eng (Civil) at the University of Stellenbosch in 1979, and in 1988 the MBL at the University of South Africa (UNISA). He attended the Management of Technology programme at the University of Cape Town in 1991. In 1993 he completed the International Teacher's Programme at INSEAD, France. He has also taught Business Statistics and Operations Management at the School of Business Leadership of UNISA till 1995.

Dates: September 16 – 18, 2010

Time: 9.00 a.m. to 6.00 p.m.

Venue: Tata Management Training Centre, 1, Mangaldas Road, Pune 411001.

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Note:

This is a non residential programme and the participants are requested to make their own arrangements. If required TMTC can assist in making these arrangements.